



## EQUIPMENT MANAGEMENT SPECIALISTS



*ENHANCING THE QUALITY OF LIFE*

# Who We Are

## Long Standing History

1968



Fairfield Medical is established. Rails quickly expand from ambulance to hospital setting.



1986



Herman Miller acquires Fairfield Medical.

1997

Fairfield Medical becomes part of Medaes.

1998



Hill-Rom acquires Medaes to include Fairfield Medical.

2001

Lifespan Healthcare acquires distribution rights of Fairfield Medical products.

2014



Lifespan Healthcare becomes Nexspan Healthcare.

**Nexspan™ Healthcare** is a medical equipment supplier focused on patient safety and quality healthcare. We have enjoyed a long history providing medical equipment solutions that date back to 1968 when the company was known as Fairfield Medical® Products.

Medical equipment rails were first used in an ambulance to secure medical equipment during transport. These rails, known as the Fairfield Rail, soon moved into the hospital setting. Based on the principal design of the Fairfield Rail, Nexspan Healthcare has continued to develop equipment management solutions that increase treatment flexibility, improve patient outcomes and reduce risk while cutting costs to the facility.



## Core Values



**Leadership** for a clear vision of the future

**Honesty** and **Integrity** in all we do

Developing effective solutions through **Creativity** and **Innovation**

Producing all products to the highest **Quality** standards

Finding better solutions through **Teamwork** and **Collaboration**

# Equipment Management Systems



Nexxspan's Equipment Management Solutions provide ***user-defined organization & system flexibility*** with limited cost and facility disruption.

- ❖ Treatment area flexibility
- ❖ Cost effective management of changing contracts and technology
- ❖ Reduction in clutter from floor mounted equipment, carts and cabinets

## System Flexibility, Improved Workflow

The flexible design of Nexxspan's equipment management solutions helps improve hospital workflow and manages equipment more efficiently.

- ❖ Position & reposition devices where needed
- ❖ Maximize patient access
- ❖ Optimize caregiver efficiency
- ❖ Safely manage bedside technology
- ❖ Ergonomic workflow
- ❖ Helps keep floor clear of trip hazards



## High Quality, Consistent, Reliable

Nexxspan Healthcare is ISO 13485:2003 certified ensuring our products consistently meet regulatory requirements and customer's expectations.

- ❖ Manufactured and assembled to meet design standards and regulatory requirements
- ❖ Customer confidence in the quality and reliability of our products



ISO 13485:2003

FM 630655

# Effective Management Solutions

## Equipment Rails & Accessories

- ❖ Effectively manage supplies
- ❖ Helps keep floor space clear
- ❖ Easily place and relocate devices where they are needed
- ❖ Adapters for most third party devices available
- ❖ Over 400 accessories available
- ❖ Accessories can be used on Fairfield Style rail integrated on existing Stryker, Steris and Draeger booms
- ❖ Easy medical gas expansion
- ❖ Custom mounting solutions available
- ❖ Mass casualty applications to manage surge populations



Equipment rails can be integrated into architectural walls as well. Easy to mount and change equipment needs without compromising the integrity of the design.



## Clinical Adaptability

Through the use of equipment rails and headwalls, treatment areas can be personalized to meet individual demands.

- ❖ Ability to upgrade to a higher acuity allows for future proofing of hospital space
- ❖ Place and reposition equipment where needed for individual patients
- ❖ Integrated equipment rails create a complete equipment management system
- ❖ Simple medical gas expansion
- ❖ Flexibility allows for cost effective management of changing technology
- ❖ Accommodates overflow demands easily



# Promote Patient Healing

## Evidence-Based Design

The design of the Matrixx-M™ was based not only on the needs of a critical care space but to also meet the unique environmental design standards for a Neonatal Intensive Care Unit (NICU) as listed in the Journal of Perinatology.

- ❖ Standards include Single Family Room Space, Ambient Lighting in Infant Care Spaces, Family Support Space, Acoustic Environment, Electrical and Gas Supply.
- ❖ System features include integrated state of the art lighting, sound control via sound absorbing materials and a sound deflecting design, and the ability to separate clinical and family areas.
- ❖ Nexxspan supports and collaborates with the Institute for Patient Centered Design to develop evidence-based solutions as demonstrated by the NICU Simulation Lab located in the Nexxspan facility



## Configuration Flexibility

Nexxspan's equipment management systems allow the facility to specify the system configuration to best meet patient and staff needs.

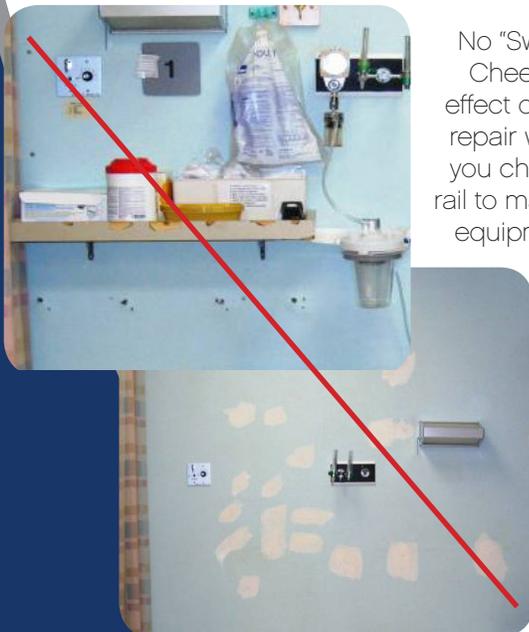
- ❖ Single or dual tower to support multiple acuity levels
- ❖ Surface mounted or semi-recessed, vertical and horizontal options
- ❖ User specific environment control
- ❖ Custom configure gas, vacuum, electric and data outlets
- ❖ Optional lighting available on horizontal headwall
- ❖ Allows for easy equipment positioning and repositioning to meet clinical and facility needs



# Adaptable with Long Term Cost Savings

## Promote Infection Control

- ❖ Place soap, sanitizer, towels and gloves where needed to better promote infection control
- ❖ Easily swap devices as contracts change by placing adapter on new device
- ❖ Equipment management systems were designed to be easy to clean with smooth seamless lines and screw heads virtually eliminated
- ❖ Bring infection control devices where you practice



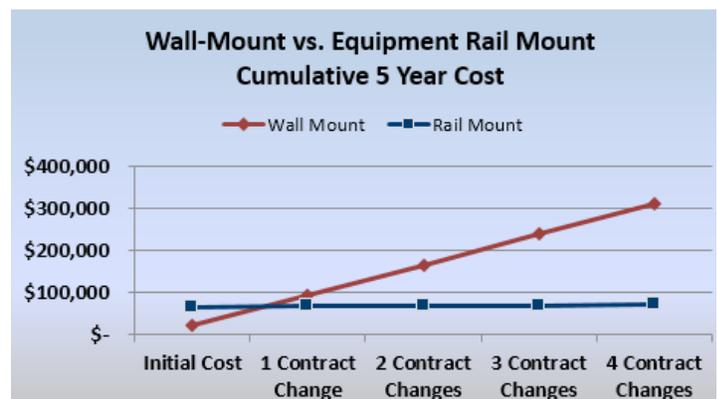
No "Swiss-Cheese" effect or wall repair when you choose rail to manage equipment

## Cost Effective Solution

No loss of revenue for "Room Down Time". As contracts change or devices need replacing, simply attach an adapter to the new device.

- ❖ Equipment can be easily moved without the need for construction or wall repair
- ❖ Eliminate holes in finished counter spaces, drywall or around sink areas
- ❖ Inventory control easily managed with rails
- ❖ Adaptable and expandable for future needs

## Reduce Life Cycle Costs by 77%



\*Based on annual replacement of one infection control device in 200 bed facility.  
Rail traditionally pays for itself after one contract change.

# Efficient and Flexible

## Medical Gas & Equipment Headwall

Nexspan's horizontal Medical Gas Headwall allows essential services to be positioned along a wall using a single connection point.

- ❖ Horizontal distribution of essential services
- ❖ Standard and custom configuration of gas, vacuum, electric and data outlets
- ❖ Easily expandable by joining multiple lengths
- ❖ User can position and reposition equipment to meet ever-changing needs
- ❖ Flexibility allows for pre-planned areas to double patient space



## TAD IV Transfer System

The TAD™ IV Transfer System enables the safe and efficient transfer of pole mounted infusions and equipment between a wall or boom and a bed. Simply use the power of the bed to transfer in 15 seconds. No lifting.

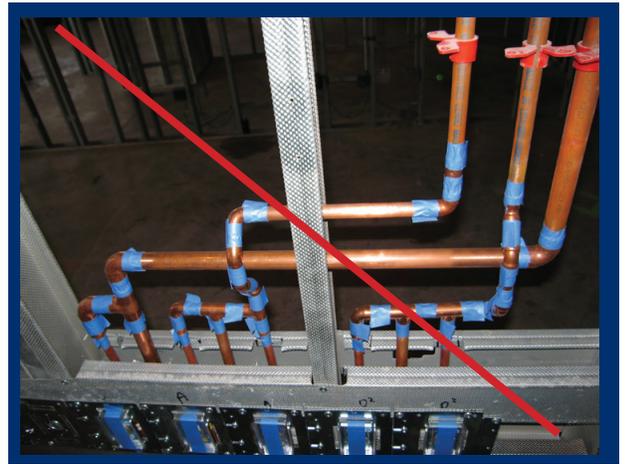
- ❖ Eliminates IV floor stands. Nothing on the floor.
- ❖ Patented, automatic locking mechanism ensures stable, secure connection.
- ❖ Reduce adverse events and improve safety
- ❖ Bed adapter arm allows TAD to be positioned within the footprint of the bed.
- ❖ Rotate TAD for optimal viewing of pumps



## Easy Installation

From the beginning of product design, Nexxspan focuses on saving time during the construction process. Headwalls feature:

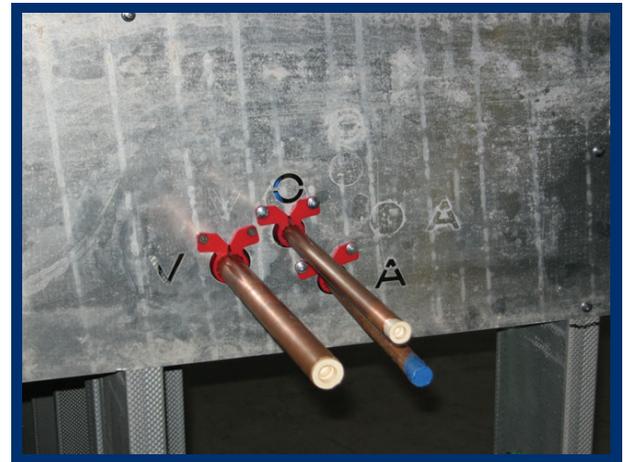
- ❖ Easy install rough-in for single-point connection
- ❖ Contractor friendly
- ❖ Reduced construction and installation times and costs
- ❖ Easily integrate into custom architecture



Conventional gas piping requires multiple connections, as seen by blue tape, leading to increased costs.



Vertical headwall rough-in for single point connection



Medical Gas Rail pre-piped for single point connections.



As a member of the Health Facility Institute we recognize the need to provide educational programs for healthcare professionals in order for them to have the tools needed to design efficient clinical and family environments.



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